Georgia Homeowner's Fast Track to Best Contractors!



This written tutorial is sponsored in association with HGRBS as a private service contribution to the amazing efforts of Georgia's private home decision makers towards locating, selecting, and hiring the best contractors for the best results in matters of home maintenance and improvement.

It all begins with making the right decisions. We are better prepared to make the right decisions when we have all the right information about the people we hope to entrust our precious home projects to. This is about doing all the right things to that effect and more!

Since 2009

"Better Decisions, Better Results"



[The corporation sponsoring this tutorial considers the private home setting as a "natural social business operation" which's focus is primarily towards continually maintaining and improving our comforts and conveniences therein].

Please, review HGRBS's irrevocable "Free Service Policy"

This tutorial is subdivided into the following 3 categories:

* Effective Researching of Contractors (otherwise known as "Service Validation")

* Effective Means for Filing Complaints with Related Government Offices

* Additional Info for Residents Making the Best Strategic Choices

HGRBS is a non-profit 501(c)(3) corporation of independent volunteers. Exclusive emphasis is on supporting your rights and privileges as an American private home decision maker towards making better contract-related decisions and getting better results from the people you hire to assist with your special home maintenance and improvement projects.

EFFECTIVE RESEARCHING OF CONTRACTORS (SERVICE VALIDATION)

The leading reason for most successful contract-related home projects is that residents do thorough enough research or service validations on contractors; the leading reason for most unsuccessful contract-related home projects is that residents do not do thorough enough research or service validations on contractors.

The Line Up

Therefore, when it comes to the home project you have in mind for which you anticipate authorizing contractor assistance, one of first things it is strongly recommended for you to do, is thoroughly research "contractors." That is, of course, pluralized since time and again it has been proven that your chances for getting the sort of service you need, in the reasonable price range you need, are much greater when you first interview at least five (5) contractors who are similarly skilled towards the sort of project you have in mind.

Initial Research

The "initial research" entails asking around about the best contractors for the sort of project you need accomplished. Sources in this regard are

1. word-of-mouth; 2. internet search engines; 3. contractors themselves.

What you are looking for are contractors who are best skilled for the project. People can tell you anything; the internet can tell you anything; even the contractors themselves can tell you anything. It may take a while before you have at least five (5) likely candidates for your project. Please, do not rush a thing. Once you have your candidates, you can then set up a brief introductory meeting. *Ten* (10) minutes at most.

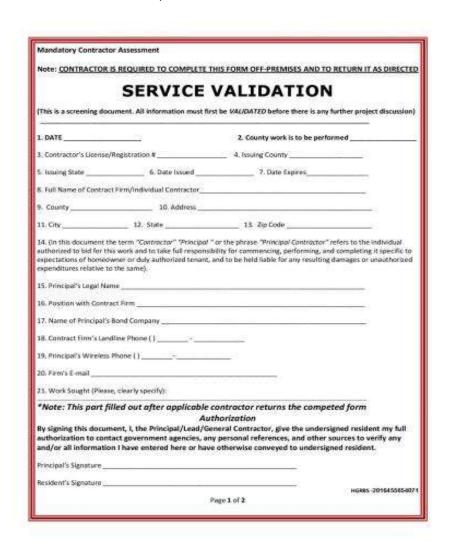
The 10-Minute Meeting

It is recommended that you schedule these separately but in the same hour, on the same day. You will later hand each of them a special screening document (This is later introduced in this tutorial). Be certain they are whom they say they are.

Physically, inspect ID. You must see it clearly. If they do not have proper ID, it is recommended that you go no farther. Decline service. However, when contractors have proper ID, proceed. During this meeting, you can:

- 1. give each a walk-around or a walk-through (depending on your project's location), synonymous to discussing your hopes for project results, then winding down at the front of the house where you can ask his/her bid;
- 2. carefully, record the bid in your pad; note who gave it in writing, as well;

- 3. then ask the contractor to wait at the foot of your front steps or at the front gate until you return. Do not allow contractor inside for ANY reason since nothing has been finalized. If your screening document is not readily accessible, please, gently lock your door if you have to go more than a couple yards into the home);
- 4. return with your "SERVICE VALIDATION FORM" (It is a contractor screening document) and ask the contractor to take it with him/her, fill it out 100%, then return it within 24 hours (or at some later time) along with five (5) references from residents for whom he/she has "RECENTLY" done the same or similar work;
- 5. Repeat with the other contractors;



*[The <u>"SERVICE VALIDATION FORM"-</u> Contractor Screening Document (Website). This special website explains its origins, design, use, and invaluability towards successfully screening out the worst contractors and screening in the best. Download available. Included are useful MP3 explanations]

- 6. Once the contractor returns the 100% complete "SERVICE VALIDATION FORM," and the required five (5) residential references, you can thank him/her for dropping it off, then let the contractor know that you will get back to him/her some time on the following day or later;
- 7. Do the research or delegate it. Here are websites/links you can use which will facilitate the process:

Corporation Research

<u>BusinessSearch</u> (Any corporation operating in Georgia must be registered with the Secretary of State. There are NO exceptions.

Contractor Research-Statewide-Georgia

Home Builders Associations (Links are below)

Greater Atlanta Home Builders Association

Northeast Georgia Home Builders Association

Home Builders Association of Midwest Georgia

<u>Home Builders Association of Georgia - Statewide</u>

[For " Statewide," some links may not have been updated. In such case, please, inquire of the nearest *Home Builders Association*. For example, the link offered in search engines for the "Middle Georgia" contingent does not work. Try "Midwest Georgia." It works as of this preparation (1/30/2017), and could be an upgrade. If not, please, ask them to provide the link to the office nearest you. The link is important for convenience, speed, and accuracy.

Note: It is not advisable to waste time trying to look any farther if any contractor says he/she is a member of any specific *Home Builders Association* but is not listed there. *Plus, always demand documentation (whether or not the contractor appears on membership roster. It must be current. Check it out personally or delegate. *Also, please, do not go by a contractor's membership, alone. Everything is recommended to be checked out and cleared). *If not validated/verified, it is recommended, in such case, that you go no farther with this person. It normally means trouble on the horizon. Please, take that literally.

8. Ideally, after a day or so, depending on your research using the SERVICE VALIDATION SYSTEM, and checking the 5 *recent* residential references for whom contractor claims having done the *same/similar work*, please, make your BEST decision. Results must be 100% favorable, however. If not, it is recommended that you search for more reliable candidates using same procedure. Sometimes best candidates are just around the bend. Please, find them!

EFFECTIVE MEANS FOR FILING COMPLAINTS WITH RELATED GOVERNMENT OFFICES

There are an untold number of private home residents who are caught by surprise (largely due to neglecting thorough "service validations" on contractors) learning that the contractor they hired was not reliable. It could be for any number of reasons, from doing shoddy work to no work at all.

Also, in most of these cases, residents did the forbidden: *They gave the contractor money in advance*. The amount given is not as significant as the fact that it was not invested wisely. For remedial action/conflict resolution

Foremost, **Department of Law, Consumer Protection Unit** recommends:

When you are trying to resolve a complaint against a company, the **first step** should always be to discuss your concerns with a representative of the business. Try to speak with the manager or owner, and follow up by sending a certified letter confirming all the details of your conversation. Request a return postal receipt so that you will have proof of the letter's delivery; and keep records of all communications between yourself and the business, including phone calls, letters, faxes or e-mails.

Below you will find an example of a letter you can use to send to the business. If you are following up on a previous conversation, be sure to restate any assurances that were made to you at that time.

Sample of Complaint Letter to Send to a Business

Online Complaint Form (Contractor)

http://www.consumer.ga.gov/form/consumer-complaint/step1

Downloadable Complaint Form(Contractor)

http://consumer.ga.gov/uploads/pdf/Consumer Complaint Form-070115.pdf

Online Fill-able PDF Downloadable Complaint Form (Insurance)

https://www.oci.ga.gov/Resources/Forms/AllForms/GID-CS-CF-1.pdf

The HGRBS recommendation is that, if within 7 business days you get no response from business, you may want to consider filing the complaint. Your discretion.



ADDITIONAL INFO FOR RESIDENTS MAKING STRATEGIC CHOICES

Albeit that there are other crucial concerns of the private home settings, our primary concern is to inspire resident efforts towards:

- 1. Ensuring that you are financially sound enough to authorize the nature of home maintenance or improvement projects you have in mind;
- 2. Ensuring that you are as familiar as possible about how your nature of home projects are correctly done before calling in trades people to successfully deliver;
- 3. Ensuring that you have adequate protocol or a working system for scouting, selecting, declining, hiring, firing, and/or settling with individual contractors and/or contract firms;
- 4. Knowing which remedial actions you can take in the event you feel/are threatened by dishonest contractors;
- 5. Knowing which remedial actions you can take in case you feel/are defrauded by dishonest contractors;
- 6. Ensuring that individual contractors/contract firms are legally cleared and verified (5 favorable customer references, included) to expeditiously perform your specific types of home projects in the state of Georgia.

Please, feel free to address all questions, suggestions, and concerns about this to:

Office of the Attorney General, Consumer Protection Unit

Metro Atlanta - 404-651-8600

Outside Metro Atlanta -1-800-869-1123

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GOD BLESS YOU, YOUR FAMILY, & YOUR HOME!